

Quick Guide

This quick guide was prepared by Truebridge.

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Quick Guide: Retirement Plan Distributions

Introduction

Retirement planning is generally viewed as a three-step process.

Step 1 is the projection phase, where you determine how much to save for retirement.

Step 2 is the accumulation phase, where you save and invest for retirement. Depending on how much you've saved for retirement, you may still be in Step 2. Some people must still save even in retirement, so that retirement planning is an ongoing process.

Step 3 is the distribution phase, which is comprised of two interrelated parts:

- Selecting a distribution option
- Taxation of distribution options

Now that you're retiring, you probably thought the decision-making process was over. However, you now have to decide how you would like to withdraw money from your retirement plan(s). Some retirement plans have only one option. Other plans have several annuity options to choose from, as well as a lump-sum distribution option.

Which option is best for you depends on several factors, including your family situation and your ability to manage large sums of money. We'll discuss these options in this section. In many cases, the tax treatment of the retirement distribution does not have to be a controlling factor, because lump-sum distributions can be rolled over to an IRA within 60 days without tax consequences. But the tax consequences should be considered, and you must consider penalty taxes when making your distribution choice.

What Initiates a Distribution?

Certain events, including retirement, will permit or trigger your retirement funds to be distributed. When one of these events occurs, you must then make your choice (if one is available) as to the distribution method to be used. Events permitting or requiring a distribution must be specified in your qualified retirement plan document. Typical distribution events are:

- Retirement on or after attaining the plan's normal retirement age
- Financial hardship
- Death
- Attainment of normal retirement age
- Disability
- Attainment of age 72 (70¹/₂ if you reached age 70 1/2 by January 1,2020) unless still employed. If you own more than 5% of the entity that sponsors the plan, you must begin taking minimum distributions at age 72 (70¹/₂ if you reached age 70 1/2 by January 1,2020), even if you continue to work.

IMPORTANT NOTE: Distributions from a traditional IRA must begin at age 72, even if you are still working.

- Other termination of employment, including early retirement
- Plan termination

Deciding on a Payout Option

The payout option you elect is probably one of the most important decisions you'll ever make. That's because your decision is irrevocable. Understanding your distribution options is crucial to your planning.

Retirement Plan Distribution Options

With a defined-benefit plan, your employer may give you a choice of a fixed monthly payout known as an annuity, a lump-sum distribution, or a combination of both. With a defined-contribution plan, you may be able to exercise these options:

- Annuitize your total investment and receive a fixed monthly income.
- Leave your money in the plan until you need it, or until the age that minimum distributions must begin (72 (70¹/₂ if you reached age 70 1/2 by January 1,2020)).
- Take it as a lump sum distribution and report it as taxable income in the current year, or defer taxes by either rolling it over to a traditional IRA, or by rolling it over to a new employer's plan within 60 days. You may be able to postpone distributions from your current employer's retirement plans if you are still employed, even if you are older than 72 (70¹/₂ if you reached age 70 1/2 by January 1,2020). (This doesn't apply if you are a 5% owner; i.e., you own more than 5% of the company.) Distributions from a Roth IRA can be postponed beyond age 72 (70¹/₂ if you reached age 70 1/2 by January 1,2020), whether you are employed or not.

SUGGESTION: If you have both a defined benefit plan and a defined contribution plan and don't need all the income at once, consider taking an annuity payout from your defined benefit plan and letting your money grow tax-deferred in the defined contribution plan.

Making the Decision: Annuity or Lump-Sum?

If retirement is five years or less away and you're eligible for a qualified retirement plan benefit, you should start evaluating which payout option might be best for you. While this decision doesn't become critical until retirement is staring you in the face, projecting which payout looks best can help you make necessary adjustments today. Should you save more for retirement or cut back on expenses? Will it be necessary for you to purchase additional life insurance? There are many small decisions along the way before making the big decision: Should you take an annuity payout or a lump-sum distribution?

IMPORTANT NOTE: You need to evaluate your alternatives. Understand that there is no single "right" answer. The optimal strategy is unique to each person because each of us has unique resources, circumstances, and goals.

Taxation of Distribution Options

Your choices of distribution of your retirement benefits generally include a lump-sum distribution, an annuity, or rollover to a traditional IRA or a new employer's qualified plan. Each of these distribution methods has different federal income tax requirements; an understanding of these will contribute to your decision of how to take your distribution.

You may want or need to take an early distribution of your retirement benefits, but you should be aware of the tax implications and possible penalties before you make this decision. Alternatively, you may want to defer your retirement plan distribution; you can do this for a time before minimum distribution requirements kick in.

If, after exploring these sections, you still have questions on the tax consequences of your distribution option choices, call your tax professional for assistance.

Lump-Sum Distributions

Some retirement plans offer only a lump-sum payout at retirement. In this case, is it better to pay taxes at distribution or defer taxes by rolling over the amount into a traditional IRA? A traditional IRA can serve as a place to continue the tax-deferred sheltering of money from your employer retirement plans. If you have your employer plan transfer the money directly into a traditional IRA, i.e., a direct rollover, no taxes are due until you begin to withdraw the money.

A lump-sum distribution is a distribution of all the money in your retirement plan in one large lump-sum. A payment qualifies as a lump-sum distribution if it meets the following requirements:

- The distribution is payable on account of death, attainment of age 59½, or separation from service.
- All the contributions and earnings in all your qualified retirement plans (i.e., pension, profit-sharing, or stock bonus plans) are paid out.
- The payment is made in one taxable year.

You will generally have three choices if you go this route:

- 1. You can roll all or part of it into a traditional IRA or Keogh or other qualified plan within 60 days and defer paying income tax.
- 2. You can convert a traditional IRA into a Roth IRA. You are required to pay tax on the deductible and pre-tax contributions and any earnings on the date of the conversion. The 10% early distribution penalty does not apply on the conversion.
- 3. You can decide to keep money and pay income tax on it.

Advantages and Disadvantages of a Lump-Sum Distribution

Advantages:

- You can roll the money into a traditional IRA within 60 days and continue to defer income taxes.
- You may convert the traditional IRA to a Roth IRA and enjoy tax-free growth and distributions (however there are potential taxes due from conversion).
- You have your money in hand and thus don't run the risk of dying prematurely and losing all of your future annuity payments.

Disadvantages:

- You have to actively manage your pension amount.
- There is a large up-front cash drain to pay income taxes on the entire distribution if it is not rolled over to a traditional IRA or other eligible plan.
- Depending on how the money is invested, future earnings on the amount distributed may be fully taxable.
- Distribution may be subject to the claims of creditors in the event of personal bankruptcy, even if rolled over to an IRA.

IMPORTANT NOTE: When you leave your job, one decision to make is whether the investment managers or investment opportunities through your employer pension plan are better than those available to you through an IRA rollover. Keep in mind that the investment management of your prior employer's pension plan may change, so monitor your investment performance to make sure your investments are still meeting your objectives.

Annuity Payouts

Your company may allow you to receive your qualified retirement plan monies as an annuity, in which a series of payments is made according to a predetermined schedule. If so, you may want to compare your company's annuity offer to the benefits you would receive by rolling over a lump-sum retirement distribution into a single premium immediate annuity you can get through an insurance company.

Assuming all of your retirement plan contributions were made with pre-tax dollars or your retirement plan is employer funded, each payment from your company annuity (or the insurance company annuity) would be taxable as ordinary income when received. If you made any after-tax contributions, a portion of each annuity payment would be tax-free.

Your financial professional can help you determine if an annuity payout is your best option.

Rollover into a Traditional IRA

If you don't need your retirement money in a hurry, rolling it over into a traditional IRA may make sense. Instead of putting the money into a bank account or other investment and paying tax

on the earnings, you can defer taxes on both the contributions and the earnings if you put the money in a traditional IRA.

By rolling funds into a traditional IRA, you generally will have more control over the timing of the distribution payments and the investment of the undistributed funds. You can invest the money in practically anything you want (there are a few restrictions, such as not being able to invest an IRA in collectibles), although we suggest you remain more conservative in your retirement years {\$CSA_XREF 840 START} (see the section <u>Fine-Tuning Your Investment</u> <u>Strategy</u>) {\$CSA_XREF 840 END}.

It is to your advantage to make it a direct rollover. This way, you don't have to get involved in the transfer and no income taxes will be withheld. If you are still working in retirement, you may have the option of rolling your qualified retirement plan money into the new employer's qualified plan.

IMPORTANT NOTE: If you receive the distribution (i.e., you don't do a direct rollover) and then decide to roll it over to a traditional IRA, you must complete the rollover generally within 60 days.

IMPORTANT NOTE: Since the federal government limits contributions to qualified plans, some employees also participate in nonqualified plans. Unlike qualified plans, money from a nonqualified plan generally cannot be rolled over into an IRA.

Advantages and Disadvantages of Rollover to a Traditional IRA

Advantages:

- No current taxes due at distribution if a direct rollover.
- Assets are invested in a tax-deferred environment.
- Opportunity to invest the cash that would otherwise go to taxes until ultimate distribution.
- You may convert the traditional IRA to a Roth IRA (however there are potential taxes due from conversion).

Disadvantages:

• The tax rate on amounts distributed from the IRA may be higher depending on your tax bracket during distribution years.

IMPORTANT NOTE:

: The Coronavirus Aid, Relief, and Economic Security (CARES) Act enabled any taxpayer with an Required Minimum Distributions (RMD) due in 2020 from a defined contribution retirement plan, including a 401(k) plan, 403(b) plan, or an IRA, to skip those RMDs this year. This includes anyone who turned age 70½ in 2019 and would have had to take their first RMD by April 1, 2020, under the law in effect before the enactment of the Setting Every Community Up for Retirement Enhancement (SECURE) Act of 2019, enacted on Dec. 20, 2019, as Division O

of the Further Consolidated Appropriations Act, 2020, P.L. 116-94. The waiver of RMDs does not apply to defined benefit plans.

In addition to the rollover opportunity, an IRA owner or beneficiary who has already received a distribution from an IRA of an amount that would have been an RMD in 2020 can repay the distribution to the IRA by Aug. 31, 2020. This repayment is also not subject to the one rollover per 12-month period limitation and the restriction on rollovers for inherited IRAs.

Direct vs. Indirect Rollovers

When you move money from one type of retirement account to a different type of retirement account, that's a rollover. But there are two different kinds of rollovers with very different tax implications:

• A direct rollover is where your money is transferred directly from one retirement account to another. No money is withheld for taxes.

• An indirect rollover is where you essentially cash out your old retirement plan and re-invest the funds in a new plan in 60 days or less. In this case, 10 to 20 percent of the money is withheld for taxes.

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Direct rollovers are pretty simple. In most cases, your retirement account administrator sends the money directly to your new account and you don't have to do a thing. In some cases, your account administrator sends you a check made out to the new IRA "for the benefit of" you [source: Lewis]. The check will read something like "Touchstone Investment IRA FBO John Smith." Your responsibility is to mail the check to the new IRA. Since the money is never technically in your hands -- you can't cash an FBO check -- the IRS does not treat it as income and no taxes are withheld.

Indirect rollovers are a different story. With an indirect rollover, your administrator cashes out your retirement account and sends you a personal check called a rollover distribution. But the check you receive will not be for the full amount in your retirement account. If you are rolling over from an IRA, 10 percent will be withheld. If you are rolling over from a 401(k) or other qualified employee plan, your administrator will withhold 20 percent [source: IRS].

That's because the IRS requires administrators to withhold money from rollover distributions to help cover the taxes that may be owed on that money. Technically, rollover distributions are considered taxable income. Even worse, if you take a rollover distribution before age 59½, you must pay a 10 percent early withdrawal penalty.

The good news is if you re-invest the funds in a new retirement account within 60 days, you won't owe any taxes or penalties. Here's the trick, though. The IRS requires that you re-invest the exact amount that was in the old retirement account, including any money that was withheld. So if your 401(k) was worth \$10,000, and the administrator sent you a check for \$8,000 (the total minus 20 percent), you will need to come up with \$2,000 of your own money to re-invest the full \$10,000 in a new IRA [source: IRS]. You'll get back the withheld \$2,000 in the form of a tax credit.

Because of the potential tax implications of indirect rollovers, most investors opt for direct rollovers.

Retirement Account Transfers

Remember, in order to transfer money from one retirement account to another, both accounts need to be of the same type. For example, you can transfer money from a traditional IRA to a traditional IRA, or a 401(k) to a 401(k), but if you lose your job and want to consolidate your 401(k) savings into an IRA, that requires a rollover, not a transfer.

Transfers are sometimes called trustee-to-trustee or custodian-to-custodian transfers because the money is sent directly from the administrator of one retirement account to the administrator of another.

One of the biggest differences between transfers and rollovers has to do with taxes. As we explained, with indirect rollovers, the IRS requires that a percentage of your funds be withheld for tax purposes. And if you don't re-invest the rollover distribution within 60 days, you have to pay income taxes on the funds, plus an early withdrawal penalty if you are younger than 59½. When you conduct a transfer, however, the money is never in your hands, so the IRS has no right to withhold taxes or charge early withdrawal penalties.

Even better, the IRS doesn't have to know about retirement account transfers. With rollovers -both direct and indirect -- the IRS requires taxpayers to report the rollover distribution on their 1040 income tax form, even if no taxes are owed. That's not the case with transfers. You can move large sums of money from one IRA to another and you don't even have to report the transfer.

There are also no restrictions on how many transfers you can do in the same year. With rollovers, you are limited to one rollover every 365 days, but you are free to make as many IRA-to-IRA or 401(k) to 401(k) transfers as you want.

Rollover or Transfer: Which Makes Sense?

In the majority of cases, direct rollovers and transfers make the most sense when moving money between retirement accounts. It's all about shielding your money from income taxes and early withdrawal penalties. With a trustee-to-trustee transfer or a direct rollover of 401(k) funds, the IRS can't touch your retirement money. But with an indirect rollover, there is much more potential for making a mistake that could cost you thousands of dollars in income tax plus a 10 percent early withdrawal penalty.

But no single investment strategy is right for everyone. Some investors might like the idea of getting their hands on a large chunk of cash, even if it's only for 60 days. Maybe you have an exciting short-term investment opportunity with the potential for large returns. If you choose the indirect rollover option, your 401(k) administrator will cut you a check with a promise that you'll re-invest the full amount in a new IRA in 60 days or less. In the mean time, you are free to use that money as you please. The risk, of course, is that you could lose the money. If you can't come up with the full amount in 60 days, you'll owe income tax plus penalties.

Another option is to do nothing. No rollover, no transfer, just let the money stay in your old 401(k). If you have \$5,000 or more in the account, you usually don't have to contact the administrator. But if you have less than \$5,000, some 401(k) plans automatically liquidate the funds, so you have to act quickly to secure them.

Early Distributions

You need to consider potential penalty taxes for early distributions and distributions of less than the required amount when making your distribution choice.

Most retirement accounts allow you to begin withdrawing money, without penalty, after age $59\frac{1}{2}$. But, there is a 10% penalty tax on withdrawals made before age $59\frac{1}{2}$ (if you don't roll it over) from any retirement account, unless the distribution is made under one of the limited circumstances allowed by law (see below); i.e., there is a penalty for taking your money too soon. Consult your tax professional if you are under age $59\frac{1}{2}$ and you are considering taking any distributions from your retirement plans.

Some Exceptions to the 10% Early Withdrawal Penalty before Age 591/2

The 10% penalty doesn't apply to these situations:

- Distributions made after you separate from service during or after the year in which you reach age 55. But beware: This rule doesn't apply to IRAs.
- Distributions that you roll over to another qualified plan, tax sheltered annuity, or IRA within 60 days.
- Distributions made due to disability or after the employee's death.
- Distributions for qualified medical expenses that exceed 10% of adjusted gross income in 2020.(7.5% in 2019)
- Distributions after separation from service that are part of a scheduled series of substantially equal periodic payments. The separation from service requirement does not apply to IRAs.
- Distributions from an IRA to pay for qualified higher education expenses.
- Distributions from an IRA to qualified first-time homebuyers up to a \$10,000 lifetime limit.

Mandatory Withdrawals

For many people, retirement plan balances will provide most of the financial support to funds cash flow needs in retirement and through life expectancy; therefore it is important to properly plan for and be aware of retirement account distribution requirements. There comes a point in your life when it is mandatory that you begin taking distributions from your retirement accounts. That magic age is 72 (70 1/2 if oyou reach 70 1/2 by January 1, 2020) when something called "required minimum distribution" (RMD) kicks in. In the case of IRA holders, it applies even when the person is still working. Those who participate in tax-qualified retirement plans, such as

401(k) plans, but continue to work, are not subject to the minimum distribution requirements (unless they own 5% or more of the employer, in which case they must take distributions) until retirement.

Minimum Distribution Requirements

Generally, you are required to take minimum annual RMDs from most of your qualified plans, including your 401(k), no later than April 1 of the year following the year in which you reach age 72 (70 1/2 if oyou reach 70 1/2 by January 1, 2020). The RMD requirement does not apply to Roth IRAs. Distributions for the following years must be made by December 31st of each year. You can postpone RMDs from your current employer's qualified plans, (but not from your traditional IRA) if you are still working, until after you retire at whatever age that may be. This doesn't mean you have to take all the money out at once. The RMD for each year generally equals the retirement plan account balance as of December 31 of the previous year divided by your applicable life expectancy, as defined by IRS life expectancy tables.

NOTE: In any year you can take more than the required minimum distribution.

IMPORTANT NOTE: If you fail to begin taking minimum distributions, you will be subject to a 50% penalty on the difference between the minimum distribution that was required to be made and the actual distribution that was made, one of the steepest penalties imposed by the IRS. Therefore, remember to begin taking the minimum required distributions, or you could stand to lose quite a bit of money.

403(b) Plans

Who Qualifies for a 403(b) Plan?

Per the guidelines set forth by the Internal Revenue Service, the following professionals are eligible for a 403(b) retirement plan:

- Employees who are eligible under IRS Code Section 501(c)(3) tax-exempt organizations.
- Eligible church employees.
- Eligible employees at cooperative hospital service organizations.
- Ministers who are employed under IRS Code Section 501(c)(3) eligible organizations.

• Ministers (chaplains) who are employed by organizations that are not tax-exempt organizations under Code Section 501(c)(3) and are also functioning as ministers under their professional job duties as outlined by their employers.

- Public school system employees that fall under Indian tribal organizations.
- Eligible employees at public school organizations, which include universities, state colleges, public grade schools, junior high or middle schools, and high schools.

403(b) plans, like 401(k) plans, allow you to make elective pre-tax contributions to the plan and to defer tax on income until retirement. Distributions from a 403(b) plan are taxed as ordinary income.

What makes a 401(k) plan different from a 403(b) plan?

The major differences between a 401(k) plan and a 403(b) plan are as follows:

- 403(b) plans have special increased contribution limits for employees who have completed 15 years of service with certain types of organizations. This feature is not available in a 401(k) plan. Other special contribution limits, not available in 401(k) plans, may be available for church employees.
- Your company's 401(k) plan may offer many different investment options. In contrast, 403(b) plan investments are limited to annuity contracts and mutual funds.
- Your 403(b) plan benefits that accrued prior to 1987 are not subject to the minimum distribution rules, assuming records have been maintained splitting out your pre-1987 benefits.

403(b) Contribution Limits

The IRS places an annual dollar limit on your pre-tax contributions to a 403(b) plan. The limit is indexed for inflation, so that in future years, the dollar limit may be higher. This limit in 2020 is \$19,500 (\$19,000 in 2019), plus up to \$6,500 (up from \$6000 in 2019) of catch-up contributions if you are at least age 50. Your employer's 403(b) match limit is up to 25% of your salary per year.

If you are an employee with 15 or more years of service with your current employer and your annual contribution amount doesn't exceed \$5,000 per year, you are eligible to contribute an additional \$3,000 per year. There is a lifetime maximum "catch-up" of \$15,000. This is where it gets the name "15-year rule." The idea is to give people who have been slow to ramp up their retirement savings the opportunity to boost their annual contributions when they are able

In addition, if you have completed 15 years of service to qualified institutions and meet other conditions, you are eligible for additional Lifetime Catch-up contributions (contact your benefits administrator for details). All pre-tax contributions made to any 403(b), 401(k), SEP, or SIMPLE plan are counted towards these limits.

Overall Contribution Limits

Under this year's maximum limits, the total of your elective deferrals and your employer's matched contributions cannot exceed \$57,000. Because they are indexed for inflation, these limits may change annually or periodically in order to remain in line with the economy. This amount for 2020 is up \$1,000 from the maximum limit of \$56,000 that was applicable since 2019.

If you are eligible to participate in a 403(b) plan, and require more detailed information, contact your benefits department.